

New Solutions to Manage Portable Device Battery Power

GTS has been a leading global designer and manufacturer of battery packs and chargers for portable devices for nearly two decades. GTS batteries are used internationally by leaders of all industries including: retail, logistics, public safety, government, manufacturing, distribution, healthcare, and construction. GTS uses state-of-the-art battery cells, components, and quality assurance programs to guarantee the perfect solution to power all types of portable devices.

Thanks to GTS' advanced design and flexible manufacturing capabilities, clients are guided through the battery/charger development process and get their products to market fast. GTS' rapid prototyping and flexible MOQ's also help get new products launched economically and reliably, with low risk and at low cost. In addition, GTS' strong, long-term relationships with leading cell manufacturers ensures that the latest technologies, the best, safest performance standards also will be incorporated in product designs, and that long-term cell supplies will be secured.

Another asset unique to GTS is the ways in which GTS solutions/services enable you to be involved in and increase revenues of portable device battery replacement and service sales. One of GTS' innovative solutions called, Battery Color Coding™, provides the option of a different battery color each 1-2 year(s) (or refresh cycles, dependent on usage, industry, etc.) This enables your customer to monitor the age of their batteries quickly and easily, and then replace them every 24-30 months, as generally recommended. With the help of solutions like Battery Color Coding™, the sale of replacement batteries to your existing customer base should and can be an important profit center for you.

GTS also offers the solution, Test & Replace™, to its OEM customers. This service includes a miniature on-site testing device that can identify the specific batteries in your portable devices then deliver a PASS/FAIL assessment in just 3-5 seconds. The GTS Tester pairs via Bluetooth with a GTS Mobile App that was developed specifically to record and report battery state of health. Since the data on all batteries tested is stored in the Cloud there's also the optional ability to provide site-specific battery condition reports to your end-user customers participating in Test & Replace™. This will not only provide a predictable replacement battery revenues stream for your company, but also will offer the opportunity for increased service revenues, if desired. An important part of the Battery ecosystem process that GTS also has available is assistance removing and recycling old lithium portable device batteries from clients' facilities. As lithium batteries age, they present a lot of potential safety issues. For example, there are volatile electrolytes in lithium batteries which become increasingly compromised after 24-36 months of the battery's use. With GTS' Battery Recycling Program you can arrange for your customers to have a responsible battery disposal plan in place that can be implemented at no cost to you or to them. The program also encourages customers to order their replacement batteries from you on a timelier basis – protecting your margins.

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GTS' ultimate goals for our OEM customers:

1. Help you get the best balance of performance, reliability, and price.
2. Provide you with the highest-quality and safest cells with long-term availability.
3. Assist you in getting to market quickly.
4. Shorten your reorder cycles and eliminate stock-outs.
5. Ensure your portable devices operate at peak performance for their expected lifetime.
6. Increase your device dependability and decrease your warranty returns.
7. Help your customers manage their portable device battery inventories/populations.
8. Support you in solidifying your most profitable replacement battery sales.
9. Provide your service teams with continuous collaboration and aid.
10. Help you stay prepared and ready for next generations of portable device technology.

**For more information about this unique approach to
OEM battery pack design and development...**

Please contact us at:

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Or visit our GTS OEM webpage:

<http://www.gtspower.com/industries/original-equipment-manufacturers/>